# PEGASUS HAVA TAŞIMACILIĞI ANONİM ŞİRKETİ CORPORATE GOVERNANCE PRINCIPLES COMPLIANCE REPORT

#### SECTION I - CORPORATE GOVERNANCE PRINCIPLES COMPLIANCE STATEMENT

During the year that ended on December 31, 2014, the Corporate Governance Principles determined by the Capital Markets Board have been implemented by Pegasus as described below.

Immediately following the initial public offering of its shares in April 2013, Pegasus started working on ensuring compliance with the mandatory and non-mandatory Corporate Governance Principles as fast and to the widest extent as possible and such efforts have been overseen by both our Board of Directors and our Corporate Governance Committee. Consequently, the Company achieved full compliance with the mandatory Corporate Governance Principles and has also substantially complied with the remaining, non-mandatory Corporate Governance Principles within the same year as the initial public offering of its shares. With respect to the non-mandatory Corporate Governance Principles listed below with which, as of December 31, 2014, our Company had not yet attained full compliance, studies and evaluations are underway to achieve compliance at the highest level possible.

As a result of the independent rating study undertaken by Kobirate Uluslararası Kredi Derecelendirme ve Kurumsal Yönetim Hizmetleri A.Ş. in 2013 with respect to our compliance with the Corporate Governance Principles (all of the mandatory and non-mandatory provisions), our Company's compliance rating was determined as 8.13 out of 10.00 as of December 31, 2013. The said compliance rating was later revised in light of the changes to the Corporate Governance Principles brought by the Capital Markets Board's Corporate Governance Communiqué No. II-17.1 as 8.07. Finally, during the 2014 review of our corporate governance compliance, our compliance rating was re-determined as 8.77 on October 24, 2014, marking a 7% increase over a period of eight months. The full report of the said rating agency accessible in our Investor Relations website indicates that our Company substantially complies with the Corporate Governance Principles, that recommendations by the agency for improved compliance (among the items listed below) do not raise any major risks and that our Company has therefore attained the right to be included in the BIST Corporate Governance Index.

As part of the initiatives for improving the Company's corporate governance practices, in 2014, Pegasus published its first Annual Report and Corporate Governance Compliance Report as a publicly traded company, held its first General Assembly meeting, "Pegasus Dividend Policy" and "Pegasus Donations and Charitable Contributions Policy" came into force following the approval of the shareholders at the annual General Assembly meeting while other corporate policies were also submitted to the shareholders' view and the Articles of Association were amended to recognize the statutory right of audit of our shareholders and the open door policy for the Company's General Assembly meetings. Furthermore, the Company retained insurance coverage for any losses the Company may incur as a result of actions by the Board of Directors for an amount exceeding 25% of the Company's paid-in capital and the "Pegasus Policy on Female Participation in the Board of Directors" was adopted by the Board of Directors by its resolution dated December 18, 2014 and numbered 471.

The relevant Corporate Governance Principles with which, as of December 31, 2014, our Company had not yet attained full compliance are listed below:

- Minority rights have not been granted to those holding less than 5% of the Company capital, which is the statutory threshold, and the scope of statutory minority rights have not been broadened through special provisions in our Articles of Association.
- The Annual Report relating to the year 2013 does not include information on any conflict of interest between the Company and entities from which services are procured such as investment advice and rating and any precautions to overcome such conflicts of interest.
- The Company does not have an active practice regarding the rewarding or dismissal of Directors as part of the performance evaluation studies conducted by the Board of Directors.

Under the auspices of the Corporate Governance Committee, we are undertaking studies to improve current corporate governance practices and attain maximum compliance with the matters listed above in 2015. In this respect, the procedures relating to the monitoring and management of conflicts of interest with respect to entities providing services to the Company have been summarized in Section (1/G) of the Annual Report. Meanwhile, studies for improving the existing Board self-assessment scheme to allow it to operate more effectively, including as a tool for assessing individual performance have begun under the initiative of the Corporate Governance Committee. With respect to extending minority rights by virtue of an amendment to the Articles of Association, the Company's assessment is that given the Company's fulfillment of the minimum statutory requirements in this regard, the absence of extended minority rights does not create any conflict of interest.

#### **SECTION II - SHAREHOLDERS**

## 2.1. INVESTOR RELATIONS UNIT

At Pegasus, relations with shareholders are undertaken by Vice-Presidency, Investor Relations, acting under the Senior Vice-Presidency, Finance. Our senior management personnel responsible for shareholder relations and their contact information are provided below:

Serhan ULGA

Senior Vice-President, Finance and Chief Financial Officer

Verda Beste TASAR

Vice President, Investor Relations

Telephone : +90 216 560 7580 Fax : +90 216 560 8087

E-mail : <u>pegasusyatirimciiliskileri@flypgs.com</u>

Website : http://www.pegasusinvestorrelations.com/

In accordance with the requirements of the Capital Markets Board's Corporate Governance Communiqué No. II-17.1, Verda Beste TAŞAR assumes the duty of heading the Company's investor relations unit and serves as a member of the Corporate Governance Committee. Beste TAŞAR is a full time employee of our Company reporting to the Senior Vice-President, Finance and holds a Corporate Governance Rating License.

Vice-Presidency, Investor Relations regularly reports its studies to our Board of Directors and our Corporate Governance Committee, and in 2014, has reported regular updates to the

Board of Directors on March 27, August 7, November 6 and December 18 and to the Corporate Governance Committee on August 7, October 23 and December 17.

In 2014, the Company responded to inquiries submitted by our shareholders without discrimination, through telephone, e-mails or meetings. In this respect over 600 inquiries have been answered by telephone and e-mail and 262 meetings were held with individual and institutional investors. The Company also held 129 investor meetings at conferences attended in New York, Boston, San Francisco, Vienna, London and Frankfurt.

#### 2.2. SHAREHOLDERS' EXERCISE OF THEIR INFORMATION RIGHTS

Detailed information relating to the principles, methods and frequency of communication of information to our shareholders in line with legal requirements is determined and publicly announced in the Pegasus Information Policy adopted by the decision of our Board of Directors dated November 20, 2013 and numbered 403, further amended by the decision dated March 27, 2014 and numbered 433. The consolidated text of the "Pegasus Information Policy" was submitted to the attention of our shareholders at the annual General Assembly meeting dated March 31, 2014 and is accessible through our Investor Relations website.

The inquiries mentioned in the above Section II - Shareholders; 2.1. Investor Relations Unit have been answered within the framework of the law and the "Pegasus Information Policy" and in 2013 there has not been any other request for information or a request for special audit of a specific matter.

Our shareholders are entitled by law to request the appointment of a special auditor to review specific matters, and following the amendments passed at the annual General Assembly meeting dated March 31, 2014 this statutory right is explicitly recognized in Article 16 of our Articles of Association.

#### 2.3. GENERAL ASSEMBLY MEETINGS

The annual General Assembly meeting of our Company relating to the year 2013 was held on 31 March 2014 at 10:00 am local time at Pendik Green Park Hotel, Kaynarca Mahallesi, Erol Kaya Caddesi No: 204 Pendik, Istanbul in attendance of Zafer KARAKOÇ appointed as the Ministry representative by the letter of Provincial Commerce Directorate of the Governorship of Istanbul dated March 28, 2014 and numbered 8300.

The meeting invitation and the agenda were published in the Trade Registry Gazette dated March 7, 2014 and numbered 8523, on pages 918 and 919, on our Company's website, on the Public Disclosure Platform and the Electronic General Assembly Portal within the time limits prescribed by the law. Furthermore, written invitations have been communicated to the shareholders that are not subject to the exception in Article 29 Paragraph 2 of the Capital Markets Law No. 6362.

Of the 102,272,000 shares corresponding to the TL 102,272,000 Company capital, 874,812 shares were represented in person and 75,756,974 shares were represented by proxy and the requisite meeting quorum provided in the Articles of Association and the law was met. The Chairman of the Board of Directors Ali İsmail SABANCI, the Company General Manager Sertaç HAYBAT and Dağhan ALPMAN representing the Company's independent auditor were present at the meeting.

The questions raised by the shareholders during the meeting were answered at the meeting, the details of which have been published as part of the meeting minutes on the Company

website, the Public Disclosure Platform and the Electronic General Assembly portal. No requests were received from the shareholders regarding the meeting agenda.

The agenda, list of attendees and meeting minutes relating to the aforementioned meetings are accessible through our Investor Relations website.

There were no extraordinary General Assembly meetings held in 2014.

The decisions of our shareholders adopted at the General Assembly meeting held on March 31, 2014 are indicated in the table below:

Meeting Date		Resolutions		
Meeting Date  March 31, 2014 (Ordinary Ann Assembly)		<ul> <li>Approval of the Annual Report, the Auditor Report and and the Financial Statements for the year 2013</li> <li>Release of the members of the Board of directors for operations and accounts pertaining to the year 2013</li> <li>Deduction of the 2013 profit from previous years' losses</li> <li>Appointment of the members of the Board of Directors for a term of one year and determination of payments to be made to the Directors during the term (1)</li> <li>Authorization of the members of the Board of Directors for transactions falling within the scope of Articles 395 and 396 of the Turkish Commercial Code (2)</li> <li>Appointment of the independent audit firm for the year 2013 as per the provisions of Article 399 of the Turkish Commercial Code (2)</li> <li>Amendment of Articles 4, 6, 12, 13, 16 and 17 of the Articles of Association in accordance with the proposal of the Board of Directors and the approval of the Capital Markets Board and the Ministry of Customs and Trade (3)</li> <li>Amendment of the General Assembly Bylaws to align the relevant provisions regarding minority shareholders and the time limits for calling the General Assembly for meetings with the capital markets legislation (4)</li> <li>Approval of the "Pegasus Donations and Charitable Contributions Policy"</li> </ul>		
		proposed by the Board of Directors and determination of a ceiling for		
(1)		donations to be made by the Company in 2014		
FOR II	For more information, please refer to Sections (1/F) and (2) of the 2014 Annual Report			
(3)	For more information, please refer to Section (1/G) of the 2014 Annual Report			
	For more information, please refer to Section (1E) of the 2014 Annual Report			
(4) The t	The text of the General Assembly Bylaws is provided in our Investor Relations website			

There are no transactions to report in 2014 that had to be submitted for the approval of our shareholders, where the approval of the majority of the Independent Directors was required and not received with respect to a resolution of the Board of Directors.

Shareholders attending the General Assembly meeting dated March 31, 2014 were informed of the donations made by the Company in 2013 and the "Pegasus Donations and Charitable Contributions Policy" proposed by the Board of Directors by a resolution dated 20 November 2013 was approved by the majority of the shareholders and entered into force.

## 2.4. VOTING RIGHTS AND MINORITY RIGHTS

Our Company has not issued any shares with voting privileges and Pegasus is not party to any cross-shareholding relationship. While Pegasus does not engage in any practice hindering the exercise of minority shareholders representing at least 5% of the issued capital of our Company, minority rights have not been granted to those holding less than 5% of the Company capital, which is the statutory threshold, and the scope of statutory minority rights have not been broadened through special provisions in our Articles of Association.

#### 2.5. DIVIDEND RIGHTS

"Pegasus Dividend Policy" was approved by the decision of our Board of Directors dated November 20, 2013 and numbered 403 and was subsequently published in our Investor Relations website. In line with legal requirements, "Pegasus Dividend Policy" became effective upon unanimous approval of the shareholders attending the annual General Assembly meeting dated March 31, 2014.

"Pegasus Dividend Policy" approved by our shareholders at the annual General Assembly meeting covers the following principles:

- The main principles relating to the distribution of profit are laid out in Article 21 of our Articles of Association.
- In this framework, in the event there remains distributable profit following the deduction of previous years' losses from the net annual profit relating to a fiscal year, our shareholders have the authority to resolve on the distribution of profit, by taking into consideration our Company's goals and its financing requirements, in cash, in shares or a by using a combination of the two and the completion of distribution within the timeframe foreseen in the applicable law.
- The proposal for distribution of profit by our Board of Directors will be prepared in consideration of the above needs and will be submitted to the attention of our shareholders for discussion at the General Assembly. The Board of Directors must inform our shareholders at the General Assembly on how the profit will be used in the event there is no dividend distribution.
- Pegasus complies with the provisions of the Turkish Commercial Code No. 6102, the Capital Markets Law No. 6362 and the Corporate Governance Principles determined by the Capital Markets Board relating to the right to receive dividends and distribution of profit.

Based on the Company's statutory accounts accumulated losses have been determined as TL 289,228,154.51 as of December 31, 2013, in contrast to the annual profit for the period between January 1 and December 31, 2013, determined as TL 90,618,086.82. In line with the proposal by the Board of Directors, our shareholders attending the annual General Assembly meeting dated March 31, 2014 unanimously resolved to deduct the profit for the year 2013 from the Company's accumulated losses in accordance with legal requirements and the provisions of our Articles of Association.

Our Articles of Association do not include any provisions granting privileges in respect of the distribution or payment of the Company profit.

#### 2.6. TRANSFER OF SHARES

In accordance with the provisions of Article 137 paragraph 3 of the Capital Markets Law No. 6362, our Articles of Association do not contain any restrictions with respect to the transfer of Company shares that are traded on Borsa Istanbul.

Article 7 of our Articles of Association grants our Board of Directors the right not to approve the transfer of Company shares in specific circumstances and for the purpose of our Company's ability to resume its operations within the framework of the Turkish Civil Aviation Law No. 2902. Such authority of the Board of Directors will only become exercisable to the extent at least 50% of Pegasus shares are held by non-Turkish citizens.

## **SECTION III - PUBLIC DISCLOSURE AND TRANSPARENCY**

#### 3.1. PEGASUS WEBSITE AND CONTENT

We are actively using our corporate website (<a href="http://www.flypgs.com">http://www.flypgs.com</a>) and our Investor Relations website (<a href="http://www.pegasusinvestorrelations.com">http://www.pegasusinvestorrelations.com</a>).

All aspects relating to the relay of information to our shareholders are covered in our Investor Relations website in Turkish and English.

In addition to the above, information we are required to make available as per the "Information Society Services" related provisions of the Turkish Commercial Code No. 6012, is made accessible through the e-COMPANY platform of the Central Registry Agency (*Merkezi Kayıt Kuruluşu*) (<a href="https://e-sirket.mkk.com.tr/esir/Dashboard.jsp#/sirketbilgileri/11366">https://e-sirket.mkk.com.tr/esir/Dashboard.jsp#/sirketbilgileri/11366</a>) connected *via* a link in our Investor Relations website.

The sections accessible through our Investor Relations website are as follows:

- About Pegasus
  - ➤ History of Pegasus
  - Corporate Information
  - Mission and Vision
  - Strategic Goals
  - Business Model
  - Awards
  - Press Releases
  - Human Resources
  - > FAQ
  - Contact
- Corporate Governance
  - Message from the Chairman
  - Management Structure
  - Group Companies
  - > IPO Prospectus
  - Articles of Association
  - > Trade Registry Information re Amendments
  - General Assembly
  - Board Committees and Committee Charters
  - List of Insiders
  - Related Party Transactions
  - Policies
  - Corporate Governance Compliance Rating
  - Corporate Governance Compliance Report
  - Sustainability
- Operational and Financial Information
  - > Annual Reports
  - Financial Statements and Audit Reports
  - Stock Data
  - Stock Info
  - On Time Performance
  - Fleet Overview
  - Traffic Data

- Investor Package
  - Investor Presentations
  - Analyst Information
  - Investor Calendar
  - Material Disclosures
  - Useful Links
  - Events
- Information Society Services

#### 3.2. ANNUAL REPORT

Our Annual Reports are prepared in accordance with the "Regulation on the Determination of the Minimum Content of Annual Activity Reports" published by the Ministry of Customs and Commerce on the Official Gazette dated August 28, 2012 and numbered 28395, the Capital Markets Board Communiqué No. II-14.1 on the "Principles Relating to Financial Reporting in the Capital Markets" and the Capital Markets Board regulations regarding Corporate Governance Principles and, following the approval of our Board of Directors, are published in accordance with the applicable law and are made available in our Investor Relations website.

#### **SECTION IV - STAKEHOLDERS**

#### 4.1. COMMUNICATION OF INFORMATION TO STAKEHOLDERS

Pegasus undertakes to act in an honest, respectful, fair and trustful behavior based on reason, conscience and common sense with all stakeholders. In this respect, Pegasus aims to establish a sustainable, efficient and transparent communication with stakeholders and to enable stakeholders to achieve correct and complete information on time, in equal terms and in a way that is comprehensible, interpretable and easily accessible at low cost.

Besides such means, we are actively using inter-Company announcements and our Company's corporate intranet portal with respect to communication of information to our Family Members, as well as our corporate website (<a href="www.flypgs.com">www.flypgs.com</a>), Pegasus Call Center, "Pegasus Magazine", press, promotion and advertisement materials, e-mails, telephone, social media and similar corporate communication tools with respect to communication of information to our guests and other customers.

#### 4.2. PARTICIPATION OF STAKEHOLDERS IN COMPANY MANAGEMENT

Pegasus believes that everybody has the right to fly and in this respect we value the opinion of and recommendations by all stakeholders through which we seek to introduce new practices that will improve our operations.

Through contact means provided in our corporate website (<a href="www.flypgs.com">www.flypgs.com</a>) and Pegasus Call Center we are receiving and evaluating requests, questions and complaints from all stakeholders.

Pegasus encourages and incentivizes all Family Members to engage in management processes. In this respect:

 Our Company regularly conducts a "Corporate Climate Survey" covering all Family Members, the results of which and action items adopted at the initiative of senior management are shared with all Family Members through our corporate intranet portal;

- Within the framework of Pegasus Rules of Business Ethics, Pegasus undertakes to facilitate for all Family Members easy access to their superiors and members of our senior management and actively implements this principle;
- Our Company implements an "Idea that will Fly" contest where out of the pool of cost saving and/or revenue increasing ideas submitted by our Family Members those that are determined by members of our senior management are put to the vote of all Pegasus Family Members and rewarded according to the results and put into practice in our operations to the extent possible;
- Continuous Improvement Team studies undertaken at our Company under the coordination of our Vice-Presidency, Continuous Improvement and Performance are conducted open to all Family Members where ideas on all matters directly affecting our Company's profitability are discussed in an open forum. Meeting minutes, progress reports and other relevant information and documents are regularly made available to all Family Members through our corporate intranet portal.

#### 4.3. HUMAN RESOURCES POLICY

We believe that everybody has the right to fly and through our innovative, rational, conscious and responsible approach we are aiming to be the leading low-cost airline in our region.

Within the framework of this vision, our Human Resources Policy aims to:

- ensure that all our Family Members work as a team by unifying the objectives of each member of the team, boosting their motivation to the highest possible level, by providing a democratic environment, in which all our Family Members share their ideas freely;
- effectively managing and finalizing hiring process by leading the right persons to the right departments at the right time;
- offer the most appropriate career planning to our individual Family Members, providing them the personal training required for their continuous growth, ensuring fair salary management based on the results obtained from our applied performance system, and thoughtful feedback to our Family Members;
- ensure all our Family Members execute their jobs correctly, effectively and quickly by offering enhanced occupational and personal training designed to advance personal development and maintain high motivation;

In turn, we expect our Family Members to work with dedication, teamwork, and open communication; focusing on results; seeking continuous growth and innovation; and embracing change.

The organization structure of our Company and job definitions of all our Family Members, as well as the performance and rewarding criteria implemented by our Company, are announced to our Family Members and are made available in our corporate intranet portal. Hiring criteria we implement are also determined in writing.

As Pegasus, we are further making the following commitments to our Family Members:

 Upholding, protecting and incentivizing protection of the ethical values set out in "Pegasus Rules of Business Ethics",

- Evaluating all complaints and problems relating to "Pegasus Rules of Business Ethics" and responding to all identified complaints and concerns; making no retaliation against such complaints and concerns;
- Treating all Family Members equally, without discrimination based on race, language, belief, political views or gender;
- Pursuing a compensation and advancement policy based on the qualities possessed by the Family Members and their performance, within the framework of the principles set out in the "Pegasus Compensation and Indemnification Policy".
- Ensuring accessibility of superiors and members of the senior management by all Family Members;
- Providing utmost care to the protection of personal information of Family Members;
- Ensuring that the Family Members receive requisite training necessary for their development and in this respect, incites not only a conventional information exchange but also organizational learning through information sharing and supportive development;
- Undertaking the necessary precautions to protect workplace safety and employee health;
- Ensuring and developing flight safety and security, operating in compliance with national and international standards in this respect and adopting Company-wide regulations, supporting them and scrutinizing their implementation.

Our Company has established and is currently implementing an "Ethics Notice Line", accessible *via* our corporate intranet portal and operating in confidentiality, through which our Family Members are able to report violations of business ethics within the scope of Pegasus Rules of Business Ethics. In 2014 the Company has not received any complaints from our Family Members based on discrimination.

#### 4.4. ETHICAL RULES AND SOCIAL RESPONSIBILITY

"Pegasus Rules of Business Ethics" and "Pegasus Corporate Social Responsibility Policy" have been adopted by the decisions of our Board of Directors dated November 21 and November 20, 2013 and numbered 405 and 403, respectively, and have subsequently been published on the Public Disclosure Platform on December 4, 2013 and November 22, 2013, respectively. "Pegasus Rules of Business Ethics" was subsequently revised by a decision of the Board of Directors dated 27 March 2014 and numbered 433 to align the text with the new Capital Markets Board Communiqué on Corporate Governance No. II-17.1 and the changes have been published on the Public Disclosure Platform. The final versions of both documents are accessible through our Investor Relations website.

Pegasus Rules of Business Ethics set "Business Ethics" which is defined as "honest, respectful, fair and trustful behavior based on reason, conscience and common sense when interacting with Pegasus Family Members, guests, customers, suppliers and other persons and entities we work and interact with" as the basis of all of its relations, and covers all Pegasus Family Members, including all Pegasus Directors and employees and the directors and employees of our subsidiaries. Pegasus Rules of Business Ethics determine the framework of the system through which the responsibilities of both our Company and our Family Members, the implementation of the rules and resolution of conflicts are implemented.

On the other hand, Pegasus Corporate Social Responsibility Policy determines the main values we care to address in our corporate social responsibility projects and our main goals as part of these projects within our strife to be a good corporate member of the society.

#### **SECTION V - BOARD OF DIRECTORS**

#### **5.1. STRUCTURE AND FORMATION OF THE BOARD OF DIRECTORS**

Within the framework of Article 10 of our Articles of Association, the Board of Directors of our Company is composed of at least five and a maximum of eight members to be appointed within the framework of the Turkish Commercial Code and the Capital Markets Law.

As of December 31, 2014, our Board of Directors consists of eight members. In line with the Corporate Governance Principles of the Capital Markets Board, three independent Directors serve at our Board of Directors. Two other Directors serve in the capacity of non-executive directors. The members of the Board of Directors and the duty and term of office of each Director is indicated in the table below.

Nam	e / Surname	Duty	Executive Director	Term of Office	
Ali İsmail SABANCI		Chairman of the Board	Yes	March31,2014- 2015 GA (1)	
Hüseyin Çağatay ÖZDOĞRU		Vice-Chairman of the Board	Yes	March31,2014- 2015 GA (1)	
Mehmet Cem KOZLU		Independent Director	No	March31,2014- 2015 GA (1)	
Mehmet SAĞIROĞLU		Independent Director	No	March31,2014- 2015 GA (1)	
Şükrü Emre BERKİN		Independent Director	No	March31,2014- 2015 GA (1)	
Saad Hassan HAMMAD		Member of the Board	No	March31,2014- 2015 GA (2)	
Conor John McCarthy		Member of the Board	No	March31,2014- 2015 GA (1)	
Sertaç HAYBAT		Member of the Board and CEO Yes		March31,2014- 2015 GA (1)	
(1)	Appointed for a term of one year at the Annual General Assembly Meeting dated March 31, 2014.				
(2)	Appointed by the Board of Directors on April 25, 2014 to replace resigning Director Raymond Douglas				
	WEBSTER for the remainder of their term of office as per Article 363 of the Turkish Commercial Code.				
	Said appointment will be submitted for the approval of the shareholders at the next General Assembly				
	meeting.				

In connection with the appointment of independent directors, the Corporate Governance Committee, in accordance with the Corporate Governance Communiqué No. II-17.1 of the Capital Markets Board and Article 10 of the Company Articles of Association, prepared a report dated January 24, 2014 and numbered 2 and evaluated Mehmet Cem KOZLU, Mehmet SAĞIROĞLU and Şükrü Emre BERKİN, three candidates named to the Committee as potential nominees to serve as independent directors. The Committee report was later approved by the decision of the Board of Directors dated January 27, 2014 and numbered 416 and an application was filed with the Capital Markets Board, in response to which, the Capital Markets Board informed the Company in its letter dated March 12, 2014 and numbered 29833736-199-525-2768 that no objections are made in consideration of the Company's nominees. The nominees were subsequently appointed by the shareholders at the annual General Assembly meeting dated March 31, 2014.

Within the scope of the application filed with the Capital Markets Board, Şükrü Emre BERKİN's consultancy services regarding information technology infrastructure and processes provided to the Company during his tenure as a member of the Board of Directors and the compensation for such services were evaluated and it was assessed that the services any payments relating thereto were provided apart from and in addition to his duties as a member of the Board of Directors and that the payments for the services constituted in each case less than four thousandth of the Company's annual assets, revenue, cost of sales for the relevant years, an immaterial amount and that the services themselves did not constitute a strategic importance for the Company. In consideration of the above, the Company sought from the Capital Markets Board that Şükrü Emre BERKİN benefits from the exemption in

Article 6 Paragraph 5 of the Corporate Governance Communiqué No. II-17.1 for a period of one year and such request was accepted by the Capital Markets Board.

The resumé of each Director and the independence statements provided to our Company by our independent Directors are provided in the following paragraphs.

## Ali İsmail SABANCI - Chairman of the Board of Directors

Ali İsmail SABANCI has served as the Chairman of our Board of Directors since January 2005. He previously held several positions at Morgan Stanley & Co. Incorporated and Akbank T.A.Ş. between 1991 and 1997. He also served as the head of projects of Hacı Ömer Sabancı Holding A.Ş. between 1887 and 2001 and as the executive assistant general manager for strategy and business development between 2001 and 2004. Ali SABANCI serves as a member of the board of directors of Esas Holding and several other Esas Holding Group Companies since 2004. He has a master's degree in Economics and Politics granted by Tufts University and bachelor's degree in International Finance obtained from Columbia University Business Administration Faculty. He is the Chairman of Young Entrepreneurs Board within the Union of Chambers and Commodities of Turkey and also member to Istanbul Chamber of Industry (ISO) and Turkish-American Business Council (TAIK).

# Hüseyin Çağatay ÖZDOĞRU - Vice-Chairman of the Board of Directors

Hüseyin Çağatay ÖZDOĞRU has served as a member of our Board of Directors since February 2007 and since March 2010 he is serving as the Vice-Chairman of the Board. Between 1991 and 2002 he served in a wide range of IT firms in Turkey and in the United States, including Koç Unisys, IBM Turk and Global One Corporation and held various engineering and sales positions. During his tenure as the head of IT & telecommunications industry for Hacı Ömer Sabancı Holding A.Ş. between 2002 and 2005, he served as general manager, assistant general manager and executive member of the board of directors for group companies such as Turk.Net, Akinternet, I-BimSA and Sabancı Telekom. Çağatay ÖZDOĞRU joined Esas Holding in June 2005 as a member of the executive committee. Currently, he also serves as a member of the board of directors of Esas Holding and several other Esas Holding Group Companies, besides his duty as the Esas Holding CEO. Çağatay ÖZDOĞRU holds a Bachelor's Degree in Electronic and Telecommunication from Istanbul Technical University and a Master's Degree in Telecommunication granted by George Washington University.

## Mehmet Cem KOZLU - Independent Director

Mehmet Cem KOZLU has served as an independent member of our Board of Directors since April 2013. Cem KOZLU served as the chairman of the board of directors and CEO at Türk Hava Yolları A.O. between 1988 and 1991 and in this timeframe he also served as the chairman of the Association of European Airlines in 1990. After having served as a member of the Turkish Parliament between 1991 and 1995, he took a second term as the chairman of Turkish Airlines between 1997 and 2003. Cem KOZLU held several positions at The Coca-Cola Company between 1996 and 2006 where his last position was the president of the company's Central Europe, Eurasia and Middle East operations. Since 2006, he has continued to serve as consultant to Coca-Cola Eurasia and Africa Group. Cem KOZLU served as the chairman of the International Airline Training Fund between 2008 and 2010 and continues to serve as member of board of directors or advisor in various companies. Cem KOZLU holds a bachelor's degree from Denison University and an MBA degree from Stanford University. He also holds a Ph.D. in administrative sciences from Boğaziçi University.

#### **Independence Statement**

## 24 January 2014

To the attention of the Board of Directors and the Corporate Governance Committee of Pegasus Hava Taşımacılığı A.Ş.

#### Re : Statement of Independence relating to Corporate Governance Principles

In relation to my tenure as the independent director of Pegasus Hava Taşımacılığı A.Ş. (the "Company"), I hereby declare that I fulfill the independency criteria set out in the below paragraph no. 4.3.6 of the corporate governance principles determined by the Capital Markets Board of Turkey as part of the Corporate Governance Communiqué No. II-17.1 (the "Communiqué") that entered into force upon publication in the Official Gazette dated January 3, 2014 and numbered 28871.

- **4.3.6** A director fulfilling all of the following criteria qualifies as an independent director.
- (a) No employment in a management position undertaking important duties and responsibilities, equity or an important commercial relationship should have taken place between the independent director, his/her spouse or his/her relatives up to and including second degree on one side and the public company, other companies controlled or materially influenced by the public company, shareholders having management control or material influence over the public company and other companies where such shareholders enjoy management control, at any time during the past 5 years;
- (b) The independent director should not have been a shareholder (with 5% stake or more), a manager undertaking important duties and responsibilities or a member of the board of directors in any entity providing or procuring products or services to/from the public company of an important scale, during the time such products or services were provided or procured by the public company, most notably the audit (including tax audit, statutory audit, internal audit), rating and consultancy services provided to the public company, at any time during the past 5 years;
- (c) The independent director must have acquired the vocational education, knowledge and experience necessary to duly perform the duties he/she is to undertake in this position,
- (d) The independent director should not be working full time in a governmental entity or institution after his/her appointment, unless he/she is a professor at the university who is allowed to act as an independent director according to the applicable legislation,
- (e) The independent director should be residing in Turkey according to the Income Tax Law No. 193 dated December 31, 1960;
- (f) The independent director should have strong ethical standards, professional reputation and experience allowing him/her to make positive contributions to the company's activities, keep his/her independence regarding any conflict of interest between the company's shareholders, and decide freely make taking the rights of stakeholders into consideration;
- (g) The independent director should be in a position to spend sufficient time for the company matters enabling him/her to follow-up on the activities of the company and fully perform his/her duties as an independent director;
- **(h)** The independent director should not have served as a member of the public company's Board of Directors for more than 6 years during the past 10 years; and
- (i) The independent director should not be named as a representative of a legal entity member of the Board of Directors.

Respectfully yours,

Mehmet Cem KOZLU

## Mehmet SAĞIROĞLU - Independent Director

Mehmet SAĞIROĞLU has served as an independent member of our Board of Directors since April 2013. Mehmet SAĞIROĞLU held several positions at Türkiye Demirdöküm Fabrikaları A.Ş. between 1976 and 1980 and at Türkiye Sınai Kalkınma Bankası between 1980 and 1999 where his last position was head of corporate finance. Mehmet SAĞIROĞLU later served as an executive manager and later as the member of the board of directors at Global Yatırım Holding A.Ş. between 2001 and 2006. In 2005 he also served as a member of the board of directors at TÜPRAŞ Türkiye Petrol Rafinerileri A.Ş. Between 2011 and 2012 Mehmet SAĞIROĞLU was the CEO of IEG Global Kurumsal Finansman A.Ş. and also served as the chairman of the Association of Listed Companies' Executives (Koteder) between May 2012 and October 2013. Mehmet SAĞIROĞLU currently serves as independent director at Alarko GYO A.Ş. Mehmet SAĞIROĞLU holds a bachelor's degree in business administration from Boğaziçi University.

## **Independence Statement**

24 January 2014

To the attention of the Board of Directors and the Corporate Governance Committee of Pegasus Hava Taşımacılığı A.Ş.

#### Re : Statement of Independence relating to Corporate Governance Principles

In relation to my tenure as the independent director of Pegasus Hava Taşımacılığı A.Ş. (the "Company"), I hereby declare that I fulfill the independency criteria set out in the below paragraph no. 4.3.6 of the corporate governance principles determined by the Capital Markets Board of Turkey as part of the Corporate Governance Communiqué No. II-17.1 (the "Communiqué") that entered into force upon publication in the Official Gazette dated January 3, 2014 and numbered 28871.

- **4.3.6** A director fulfilling all of the following criteria qualifies as an independent director.
- (a) No employment in a management position undertaking important duties and responsibilities, equity or an important commercial relationship should have taken place between the independent director, his/her spouse or his/her relatives up to and including second degree on one side and the public company, other companies controlled or materially influenced by the public company, shareholders having management control or material influence over the public company and other companies where such shareholders enjoy management control, at any time during the past 5 years;
- (b) The independent director should not have been a shareholder (with 5% stake or more), a manager undertaking important duties and responsibilities or a member of the board of directors in any entity providing or procuring products or services to/from the public company of an important scale, during the time such products or services were provided or procured by the public company, most notably the audit (including tax audit, statutory audit, internal audit), rating and consultancy services provided to the public company, at any time during the past 5 years;
- (c) The independent director must have acquired the vocational education, knowledge and experience necessary to duly perform the duties he/she is to undertake in this position,
- (d) The independent director should not be working full time in a governmental entity or institution after his/her appointment, unless he/she is a professor at the university who is allowed to act as an independent director according to the applicable legislation,
- (e) The independent director should be residing in Turkey according to the Income Tax Law No. 193 dated December 31, 1960;

- (f) The independent director should have strong ethical standards, professional reputation and experience allowing him/her to make positive contributions to the company's activities, keep his/her independence regarding any conflict of interest between the company's shareholders, and decide freely make taking the rights of stakeholders into consideration;
- (g) The independent director should be in a position to spend sufficient time for the company matters enabling him/her to follow-up on the activities of the company and fully perform his/her duties as an independent director;
- **(h)** The independent director should not have served as a member of the public company's Board of Directors for more than 6 years during the past 10 years; and
- (i) The independent director should not be named as a representative of a legal entity member of the Board of Directors.

Respectfully yours,

Mehmet SAĞIROĞLU

## Şükrü Emre BERKİN - Independent Director

Şükrü Emre BERKİN, has served as a member of Board of Directors since March 2010. Emre Berkin started working for Digital Equipment Corporation in 1983 and served in sales, consultancy, support and service positions in United States and in Turkey. Between 1993 and 2006, Emre BERKİN worked for Microsoft Corporation holding various positions, including Vice President of Europe, Middle East and Africa Regions and as Head of Middle East and Africa operations. He was also the first general manager of Microsoft Turkey. Emre BERKİN currently runs an independent consulting practice focused on international business development, mergers and acquisitions, funding and investments, and he also serves as a member of the boards of directors of various companies in and outside of Turkey. Emre BERKİN has a Master's Degree in Computer Engineering granted by DePaul University and a Bachelor's Degree in Electronic and Telecommunication from Middle East Technical University.

#### **Independence Statement**

24 January 2014

To the attention of the Board of Directors and the Corporate Governance Committee of Pegasus Hava Taşımacılığı A.Ş.

## Re : Statement of Independence relating to Corporate Governance Principles

In relation to my tenure as the independent director of Pegasus Hava Taşımacılığı A.Ş. (the "Company"), with reservation of the particularity noted immediately below, I hereby declare that I fulfill the independency criteria set out in the below paragraph no. 4.3.6 of the corporate governance principles determined by the Capital Markets Board of Turkey as part of the Corporate Governance Communiqué No. II-17.1 (the "Communiqué") that entered into force upon publication in the Official Gazette dated January 3, 2014 and numbered 28871.

Since the beginning of my duty as member of the Board of Directors of the Company on 25 March 2010, in addition to my duty as Director, I have provided the Company consultancy services with respect to IT infrastructure and processes and have received, in compensation of these services, TL 32,609 in 2010, TL 51,953.49 in 2011, TL 51,154.34 in 2012 and TL 49,741.75 in 2013. The said consultancy relationship has ended as of 31 December 2013.

In addition to the above:

• In compensation of the marketing services provided to the Company by Hedef Medya Tanıtım İnteraktif Medya Pazarlama A.Ş. where I have served as a member of the board of directors

- between April 2012 and December 2013, the Company has paid TL 128,254 in 2010, TL 134,667 in 2011, TL 165,893 in 2012 and TL 233,697 in 2013; and
- In compensation of the charter flights services provided by the Company to Thomas Cook Group International, Plc where I serve as a member of the board of directors since November 2012, the Company was paid TL 467,085 TL in 2010, 693,151 TL in 2011, 9,978,472 TL in 2012 and 15,634,516 TL in 2013.
- **4.3.6** A director fulfilling all of the following criteria qualifies as an independent director.
- (a) No employment in a management position undertaking important duties and responsibilities, equity or an important commercial relationship should have taken place between the independent director, his/her spouse or his/her relatives up to and including second degree on one side and the public company, other companies controlled or materially influenced by the public company, shareholders having management control or material influence over the public company and other companies where such shareholders enjoy management control, at any time during the past 5 years;
- (b) The independent director should not have been a shareholder (with 5% stake or more), a manager undertaking important duties and responsibilities or a member of the board of directors in any entity providing or procuring products or services to/from the public company of an important scale, during the time such products or services were provided or procured by the public company, most notably the audit (including tax audit, statutory audit, internal audit), rating and consultancy services provided to the public company, at any time during the past 5 years;
- (c) The independent director must have acquired the vocational education, knowledge and experience necessary to duly perform the duties he/she is to undertake in this position,
- (d) The independent director should not be working full time in a governmental entity or institution after his/her appointment, unless he/she is a professor at the university who is allowed to act as an independent director according to the applicable legislation,
- (e) The independent director should be residing in Turkey according to the Income Tax Law No. 193 dated December 31, 1960;
- (f) The independent director should have strong ethical standards, professional reputation and experience allowing him/her to make positive contributions to the company's activities, keep his/her independence regarding any conflict of interest between the company's shareholders, and decide freely make taking the rights of stakeholders into consideration;
- (g) The independent director should be in a position to spend sufficient time for the company matters enabling him/her to follow-up on the activities of the company and fully perform his/her duties as an independent director;
- **(h)** The independent director should not have served as a member of the public company's Board of Directors for more than 6 years during the past 10 years; and
- (i) The independent director should not be named as a representative of a legal entity member of the Board of Directors.

Respectfully yours,

Şükrü Emre BERKİN

#### Saad Hassan HAMMAD

#### Member of the Board

Saad Hassan HAMMAD joined Pegasus as a non-executive member of the Board of Directors on April 25, 2014. Saad HAMMAD is currently the CEO of Flybe Group plc and has considerable executive and non-executive experience in the aviation sector. From 2005 to

2009 Saad HAMMAD served as the Chief Commercial Officer at easyJet plc and in 2011 and 2012 he served as a non-executive directors at Air Berlin plc and a member of the Finance Committee. Outside of aviation, Saad HAMMAD was from 2009 to 2013 the Managing Director at the Gores Group, an operations-focused private equity firm with approximately US\$ 4 billion under management. Previously, Saad HAMMAD held a number of leadership positions in brand management, sales and marketing and retailing at Procter & Gamble, Thorn-EMI, Vision Express and the Minit Group. He was also Managing Director – Europe at Tibbett & Britten and CEO & Co-founder of Autocascade, a pan-European web-based yield management start-up focused on the automotive sector. Saad HAMMAD also served as a non-executive director of Optos plc, provider of medical retinal-imaging technology, where he was a member of the Audit and Remuneration Committees. Saad HAMMAD holds a BA (Hons) in Politics, Philosophy and Economics from Oxford University and an MBA from INSEAD.

#### Conor John McCARTHY

## Member of the Board

Conor John McCARTHY has served as a member of our board of directors since February 2012. Conor McCARTHY started working for Aer Lingus in 1978 and spent a total of 18 years with the company in engineering, operations, maintenance, commercial planning, marketing, route economics, finance, strategic management, fleet planning and general management. After leaving Aer Lingus in 1996 as the chief executive officer of Aer Lingus Commuter, Conor McCARTHY joined Ryanair and served as its director of group operations until 2000. Conor McCARTHY is currently the executive chairman at Dublin Aerospace Ltd. and he previously also served as a member of the board of directors in Air Asia, which he also helped to cofound. He is also the managing director of PlaneConsult.com. Conor McCARTHY holds a bachelor's degree in engineering from Trinity College Dublin.

# Sertaç HAYBAT

## Member of the Board and CEO

Sertaç HAYBAT, has served as our General Manager (CEO) and a member of our Board of Directors since 2005. He started working in the airline industry as the maintenance manager for Bursa Airlines in 1979. he worked for Turkish Airlines in three different occasions, first between 1982 and 1987 as a member of the engineering team, later between 1989 and 1993 as strategic planning and investments manager, marketing director and as sales director for Singapore, Malaysia and Indonesia, and between 1997 and 2003, as a member of the executive management team responsible for finance and corporate planning. Sertaç HAYBAT also served as a member of the board of directors of SunExpress until 2003. Sertaç HAYBAT holds a Bachelor's Degree in aviation engineering granted by Manchester University in 1976. He was elected as the Chairman of Turkish Private Aviation Enterprises Association (TOSHID) in December 2012 and still holds this position.

All of our Directors have been authorized to enter into transactions with the Company and to undertake business transactions competing with Pegasus on their own or third parties' behalf as per the Articles 395 and 396 of the Turkish Commercial Code No. 6102 through the resolution of our shareholders at the Annual General Assembly meeting dated March 31, 2014. The ability of our Directors to undertake duties in other Companies is, in principle, not restricted. However; in the event of a potential conflict of interest or a proposed appointment that is likely to have an influence on the Director's ability to discharge duties and obligations to Pegasus the Directors are required to inform our Company in advance.

The duties assumed by our Directors outside of our Company in 2014 are indicated in the table below:

Name / Surname	Duty	Duties Assumed Elsewhere in 2	014
Ali İsmail SABANCI	Chairman of the	1. Esas Holding A.Ş.	Member of the Board
	Board	(Group Company)	
		2. Mars Entertainment	Chairman of the Board
		Group A.Ş. (Group	•
		Company)	
		3. Mars Sinema Turizm ve	Member of the Board
		Sportif Tesisler	-
		İşletmeciliği A.Ş. (Group	
		Company)	
		<b>4.</b> Mars Sportif Tesisler	Member of the Board
		İşletmeciliği A.Ş. (Group	, and the second
		Company)	
		5. Air Berlin plc	Member of the Board
		6. Callpex Çağrı Merkezi ve	= -
		Müşteri Hizmetleri A.Ş.	7 17 17
		<b>7.</b> RM Arşiv Yönetim	Member of the Board
		Hizmetleri A.Ş.	
			Member of the Board
		Merkezi Ticaret A.Ş.	The square of th
		9. U.N. RO-RO İşletmeleri	Member of the Board
		A.Ş. (Group Company)	3
		<b>10</b> Ayakkabı Dünyası	Vice-Chairman of the Board
		Kundura Sanayi ve Ticaret	3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3
		A.Ş. (Group Company)	
		<b>11</b> Ayakkabı Dünyası	Vice-Chairman of the Board
		Mağazacılık ve İnşaat A.Ş.	the chamman of the bear a
	· ·	(Group Company)	
Hüseyin Çağatay	Vice-Chairman of the	1. Esas Holding A.Ş.	Member of the Board and
ÖZDOĞRU	Board	(Group Company)	CEO
		2. Mars Entertainment	Member of the Board
		Group A.Ş. (Group	•
		Company)	
		3. Mars Sinema Turizm ve	Chairman of the Board
		Sportif Tesisler	-
		İşletmeciliği A.Ş. (Group	
		Company)	
		<b>4.</b> Mars Sportif Tesisler	Member of the Board
		İşletmeciliği A.Ş. (Group	•
		Company)	
		<b>5.</b> Esasligrup Gida San. ve	Member of the Board
		Tic. A.Ş. (Group Company)	•
		<b>6.</b> Esas Hava Taşımacılık	Chairman of the Board
		Turizm ve Ticaret A.Ş.	-
		(Group Company)	
		7. Acil Yardım Akademisi A.Ş.	Member of the Board
			Welliber of the board
		(Group Company)	Wellber of the board
1		-	Chairman of the Board
		(Group Company)	•
		(Group Company) <b>8.</b> Odea İnşaat Turizm	•
		(Group Company) <b>8.</b> Odea İnşaat Turizm Yatırımları ve Dış Ticaret	•
		(Group Company) 8. Odea İnşaat Turizm Yatırımları ve Dış Ticaret A.Ş. (Group Company)	Chairman of the Board
		(Group Company)  8. Odea İnşaat Turizm Yatırımları ve Dış Ticaret A.Ş. (Group Company)  9. Kiraz 1 Gayrimenkul ve	Chairman of the Board
		(Group Company)  8. Odea İnşaat Turizm Yatırımları ve Dış Ticaret A.Ş. (Group Company)  9. Kiraz 1 Gayrimenkul ve Yatırım Danışmanlığı A.Ş.	Chairman of the Board  Member of the Board
		(Group Company)  8. Odea İnşaat Turizm Yatırımları ve Dış Ticaret A.Ş. (Group Company)  9. Kiraz 1 Gayrimenkul ve Yatırım Danışmanlığı A.Ş. (Group Company)  10 Kiraz 2 Gayrimenkul ve	Chairman of the Board  Member of the Board
		(Group Company)  8. Odea İnşaat Turizm Yatırımları ve Dış Ticaret A.Ş. (Group Company)  9. Kiraz 1 Gayrimenkul ve Yatırım Danışmanlığı A.Ş. (Group Company)	Chairman of the Board  Member of the Board

			Ak. Kimyevi Madde Tarım	
			Ürünleri Sanayi Ticaret	
			A.Ş. (Group Company)	
		12	Esbon Süt Ürünleri San.	Member of the Board
			Tic. A.Ş. (Group Company)	
		13	Esom Mağazacılık Ticaret	Member of the Board
			A.Ş. (Group Company)	
		14	Kiraz 4 LLC A.B.D. (Group	Member of the Board
			Company)	
		15	Kauçuk Yiyecek İçecek	Member of the Board
			Hizmetleri Tic. A.Ş. (Group	
			Company)	
		16	Kron Telekomünikasyon	Member of the Board
			A.Ş.	
		17	U.N. RO-RO İşletmeleri	Member of the Board
			A.Ş. (Group Company)	
		18	Denkar Denizcilik A.Ş.	Member of the Board
			(Group Company)	
		19	Ayakkabı Dünyası Kundura	Member of the Board
			Sanayi ve Ticaret A.Ş.	
			(Group Company)	
		20	Ayakkabı Dünyası	Member of the Board
			Mağazacılık ve İnşaat A.Ş.	
			(Group Company)	
		21	Multi Marka A.Ş. (Group	Chairman of the Board
			Company)	
Mehmet Cem KOZLU	Independent	1.	Anadolu Endüstri Holding	Member of the Board
	Director		A.Ş.	
			Evyap Holding A.Ş.	Member of the Board
		3.		Chairman of the Board
		4.	-	Member of the Board
		_	Dağıtım A.Ş.	
		5.	·	Chairman of the Board
			Internet Hizmetleri San.	
			ve Tic. A.Ş.	Manakan afaka Danisi
		6.	Kamil Yazıcı Yönetim ve	Wember of the Boara
		-	Danışma A.Ş.	Manakan af tha Daniel
		ζ.		Member of the Board
		0	Yatırımları A.Ş.	Advisor
			Yazıcılar Holding A.Ş.	Advisor
		9.	Anadolu Termik Santralleri Elektrik Üretim	Member of the Board
		10	A.Ş. Anadolu Efes Biracılık	Member of the Board
		10	Anadolu Efes Biracılık Malt Sanayii A.Ş.	ואופוווטפו טן נוופ סטטוט
		11		Advisor
		11	Afrika	AUVISUI
		12	The Marmara Hotels &	Member of the Board
		12	Residences	wieniber of the bould
Mehmet SAĞIROĞLU	Independent	1	Alarko GYO A.Ş.	Member of the Board
Wieliniet SAGINOGEO	Director	1.	Alai ku u lu A.Ş.	Welliber of the bould
Şükrü Emre BERKİN	Independent	1	Anadolu Bilişim Hizmetleri	Member of the Board
Saura Fillic DEI/IVIII	Director	1.	A.Ş.	Member of the bould
	Sirector	2	Garanti Bilişim Teknoloji	Member of the Board
		۷.	ve Ticaret Türk A.Ş.	Member of the bourd
		3	BASE Gayrimenkul Turizm	Member of the Board
		٥.	ve Ticaret A.Ş.	member of the bound
Î.		l	ve ricuret A.J.	

			<b>4.</b> Thomas Cook Group plc <i>Member of the Board</i> Birleşik Krallık
Saad Hassan HAMMAD	Member of Board	the	<b>1.</b> Flybe Group Plc Executive Director and CEO
Conor John McCARTHY	Member of Board	the	<ol> <li>PlaneConsult Ireland Founder and CEO</li> <li>Dublin Aerospace Ltd. Chairman of the Board Ireland</li> </ol>
Sertaç HAYBAT	Member of Board and CEO	the	<ol> <li>IHY İzmir Havayolları A.Ş. Chairman of the Board (Group Company)</li> <li>Pegasus Uçuş Eğitim Chairman of the Board Merkezi A.Ş. (Group</li> </ol>
			Company)

In addition to the above, pursuant to the mandatory Corporate Governance Principles, our shareholders will be informed of material transactions between Pegasus or its subsidiaries on one hand and our controlling shareholders, Directors, members of the senior management with administrative responsibility or their spouses or relatives up to and including the second degree on the other hand, that may create conflict of interest, as well as any other instances where any of the foregoing persons engage in competing business on their own account or on the account of others.

As of December 31, 2014 there is no female Director appointed at Pegasus. However the Board of Directors adopted the "Pegasus Policy on Female Participation at the Board of Directors" by the resolution dated 18 December 2014 and numbered 471 which reads "While nominating candidates for the Board of Directors from a pool of prospective directors who are equal in terms of know-how, experience and competency, female candidates shall be given priority. Corporate Governance Committee conducts the scrutiny of our Company's compliance with the Corporate Governance Principles published by the Capital markets Board in this respect."

## 5.2. WORKING PRINCIPLES OF THE BOARD OF DIRECTORS

Working procedures and principles of our Board of Directors have been determined in writing by our Board of Directors in line with the relevant provisions of our Articles of Association. Accordingly, without prejudice and any limitations to the mandatory provisions of the applicable law and the Articles of Association regarding the authority, responsibilities, duties of the members of the Board of Directors and the delegation thereof, the Board of Directors:

- manages and represents Pegasus by taking strategic decisions, maintaining its risk, growth and income balance at the most appropriate level and by giving priority to the long-term interests of Pegasus with a diligent risk-management approach;
- sets the strategic targets of Pegasus, determines the human and financial resources required by Pegasus and supervises the performance of the management; and
- further supervises the compliance of Pegasus' operations with the applicable legislation, the Articles of Association, the internal regulations and policies adopted by Pegasus.

Our Articles of Associations authorize our Board of Directors to establish mortgage or pledge on the movable and immovable assets of the Company and to release such security for the purposes of obtaining loans, without further authorization from the General Assembly, to resolve on donations on behalf of the Company, within the ceiling to be determined by the General Assembly and subject to the restrictions that may be brought by the Capital Markets Board pursuant to Article 19 of the Capital Markets Law and to resolve on all matters that do not fall within the explicit authority of the General Assembly under the applicable law and the Articles of Association.

In line with the relevant provisions in our Articles of Association, our Board of Directors convenes for meetings and adopts resolutions whenever the Company business requires. However; the Board of Directors meets at least four times a year. Our Directors are expected to attend all meetings, devote sufficient preparation time ahead of each meeting and present their opinions at each meeting. Parallel to this expectation, the Chairman of the Board is expected to facilitate the efficient participation of all Directors at the meeting.

The records relating to the work of the Board of Directors are kept in writing and available to the Directors. Directors dissenting on any matter discussed during the meeting records his/her reasonable and detailed dissenting opinion in the records.

Save for special quorums required by law, our Board of Directors meets at the presence of simple majority of its members and adopts decisions by simple majority of those that are present at the meeting. Each Director has one vote. Unless one of the directors asks for a meeting, the Board of Directors can also adopt decisions by the written approval of simple majority of its members to a written proposal submitted by a director. Each resolution passed at the Board of Directors is put into writing and signed by the sufficient number of Directors and are kept in the Resolution Ledger of the Board of Directors.

In 2014, the Board of Directors held four meetings on March 27, August 7-8, November 6 and December 18, 2014. The overall attendance rate for the meetings was 93.75% in 2014.

# 5.3. NUMBER, STRUCTURE AND INDEPENDENCY OF COMMITTEES ESTABLISHED AT THE BOARD LEVEL

Based on the resolution of our Board of Directors dated April 25, 2014 and numbered 439 and 440, the Audit Committee, the Corporate Governance Committee and the Committee on the Early Detection of Risks were formed as follows, to assist the Board of Directors on various matters as outlined in the Corporate Governance Principles of the Capital Markets Board.

#### **Audit Committee**

Chairman Mehmet Cem KOZLU Independent Director
Member Mehmet SAĞIROĞLU Independent Director

## **Corporate Governance Committee**

Chairman Şükrü Emre BERKİN Independent Director Member Mehmet Cem KOZLU Independent Director

Member Saad Hassan HAMMAD Non-Executive Board Member

Member Verda Beste TASAR Vice-President, Investor Relations

## **Committee on the Early Detection of Risks**

Chairman Mehmet SAĞIROĞLU Independent Director

Member Saad Hassan HAMMAD Non-Executive Board Member
Member İnan TANRIÖVER Non-Board Member Expert

In determining the composition of the structure of the Board Committees the Board of Directors aimed to form a balanced distribution of work in consideration of the number of

Directors and Independent Directors and the legal requirements for the composition of each committee.

In accordance with the requirements of the Corporate Governance Principles of the Capital Markets Board, all of the members of the Audit Committee and the chairmen of the remaining Committees are appointed from among independent Directors while executive Directors assume no active duty in the said Committees. The Board of Directors did not establish separate Compensation and Nomination Committees, and, in accordance with the Corporate Governance Principles, the duties pertaining to such functions have been assumed by the Corporate Governance Committee.

In addition to the above Committees formed in line with the requirements of the Corporate Governance Principles, a Safety Committee is established to assist our Board of Directors with respect to safety matters relating to our Company's aviation operations. Safety Committee is composed of our CEO and two non-executive members of the Board of Directors and as of December 31, 2014, Conor John McCARTHY had been appointed as the Chairman of the Safety Committee while Mehmet Cem KOZLU and Sertaç HAYBAT are named as the other two members of the Committee.

The Committees record and maintain all of their works in writing and submit regular reports comprising information on their works and results of Committee meetings to the Board of Directors.

Summaries of the works undertaken by our Board Committees established as per the requirements of the Corporate Governance Principles in 2014 are as follows:

## **Audit Committee**

The Audit Committee held four meetings on August 19, September 17, November 4 and December 12, in attendance of all members. The Committee engaged in works within the framework of its Charter and in this respect reviewed our Company's financial reports for the periods ending on December 31, 2013, March 31, 2014, June 30, 2014 and September 30, 2014 and shared its favorable opinion with our Board of Directors. The Committee also prepared the proposal for the appointment of the independent audit firm for 2014 audit requirements, oversaw the activities of the Company's Internal Audit Department, its work plan and budget. The Audit Committee has informed the Board of Directors of its activities at the Board meetings held in 2014.

#### **Corporate Governance Committee**

The Corporate Governance Committee held its first meeting of 2014 on August 7, 2014, in presence of all members and later convened for meetings on October 23, 2014 and December 17, 2014 in the presence of the majority of its members. The Committee engaged in works within the framework of its Charter and in this respect oversaw the nomination of independent directors and the determination of nomination and compensation principles for Board of Directors in 2014, and well as scrutinizing the operations of the Vice-Presidency, Investor Relations. The Corporate Governance Committee informed the Board of Directors of its activities at the Board meetings held in 2014.

## **Committee on the Early Detection of Risks**

The Committee on the Early Detection of Risks held five meetings in 2014, on March 18, July 10, September 19 and on November 4 in attendance of all members and on December 17 in attendance of the majority of its members. The Committee engaged in works within the

framework of its Charter and in this respect established the main principles and surveillance mechanisms for the determination and management of main risks on strategic, operational, financial, legal and other matters that may endanger the existence, development and future of Pegasus and oversaw the implementation of such principles and mechanisms. The Committee on the Early Detection of Risks provided information on its studies and risk evaluations once every two months in accordance with the provisions of Article 378 of the Turkish Commercial Code.

#### 5.4. RISK MANAGEMENT AND INTERNAL CONTROL MECHANISM

Our Board of Directors is responsible for manages and represents Pegasus by taking strategic decisions, maintaining its risk, growth and income balance at the most appropriate level and by giving priority to the long-term interests of Pegasus with a diligent risk-management approach.

Committee on the Early Detection of Risks has been established by our Board of Directors to assist the Board of Directors in the determination in advance all types of risks, whether strategic, operational, financial, legal or otherwise that may endanger the existence, development and the future of Pegasus, the implementation of necessary precautionary measures and the management of detected risks.

While the Committee on the Early Detection of Risks operates responsible of the determination and surveillance of risks Company-wide, with respect to overseeing of certain specific risks, it acts in coordination with the other Board Committees and the relevant corporate departments acting under the CEO. In this respect, the surveillance of risks relating to our Company's financial reporting and internal control mechanisms is conducted in cooperation with the Audit Committee; the surveillance of risks relating to human resources in respect of the members of the Board of Directors and the Company's senior management is conducted in cooperation with the Corporate Governance Committee and the surveillance of risks relating to aviation safety is conducted in cooperation with the Safety Committee.

#### 5.5. VISION, MISSION AND STRATEGIC TARGETS OF PEGASUS

Pegasus operates in line with the strategic targets determined by our Board of Directors within the framework of our Company's mission and vision indicated below.

#### **Our Mission**

We believe that everybody has the right to fly. The Pegasus Family, our suppliers and our partners work together in cooperation to achieve this goal.

#### **Our Vision**

To be the leading low-cost airline in our region with our innovative, rational, conscious and responsible approach.

Our leadership criteria are the number of guests we carry, our response to customer expectations, our pricing policy and the added value we provide to the Pegasus Family.

Our annual budget is approved by our Board of Directors in advance of each fiscal year and our operational and financial results are closely monitored by the Board of Directors on a regular basis with comparisons against the budgeted targets. Our Board of Directors also reviews our Company's strategic targets on an annual basis.

## **5.6. FINANCIAL RIGHTS**

Pegasus Directors are paid a monthly or annual salary or a per meeting payment to be determined by the General Assembly. The principles relating to the compensation of Directors are set out in the "Pegasus Compensation and Indemnification Policy".

With respect to the remuneration of independent directors, stock options or payment plans based on the company's performance cannot be used. Nevertheless, remuneration of independent directors should be at a level sufficient to protect their independence.

The criteria and procedures relating to the compensation of Directors and proposals for the remuneration of and other benefits to be provided to the Directors are annually determined by the Corporate Governance Committee and submitted to the Board of Directors. In this respect, the Corporate Governance Committee determined a set of principles and criteria regarding nomination and remuneration of the members of the Board of Directors for 2014 by its decision dated March 4, 2014 and numbered 3, which was published as Annex 4 to the Information Document prepared for the annual General Assembly meeting dated March 31, 2014 and communicated to our investors through the Company website, the Public Disclosure Platform and the Electronic General Assembly Portal.

The aggregate of the honorary payments made to our Directors based on their attendance to Board meetings and the annual payments made for their duty as chairman or member in the Board Committees is disclosed in our Annual Report. In parallel, the sum of salary and bonus fees paid to the general manger and senior vice-presidents serving in our senior management team, and the income tax and social security contributions with respect to the same persons is also disclosed in our Company's Annual Report.

In 2014 the Company did not extend any loans to or provided any security to the members of the Board of Directors or the Senior Management.